

# Case Study



## Bombardier: A 20-year Relationship that Spans the Globe

From workstations and meeting rooms, to collaboration areas and cafeterias, 95 per cent of all Bombardier's furnishing are provided by Global. According to Bombardier, Global has proven "It's not just the company and the furniture that's important, it's also the people who set a company apart."

### Products:

Flexible furniture for the entire office including Open, Closed and Collaborative Areas

### A Legacy Relationship

The story of Global and Bombardier's successful relationship begins over 20 years ago in 1993. That was when Bombardier, the world's leading manufacturer of both planes and trains, undertook a major upgrade of its offices worldwide. After an exhaustive competition, Bombardier chose Global because of its demonstrated flexibility in materials, style and configurability. Ever since, every three to five years, the furniture procurement contract comes up for renegotiation, and every year Global wins the contract. From workstations and meeting rooms, to collaboration areas and cafeterias, almost 85 per cent of all Bombardier's furnishings are

provided by Global, which translates into well over 12,000 stations and 15,000 chairs, and counting. Additionally, over 4,000 workstations have been either reconfigured, re-used or refurbished.

## Responding to Changing Environments

Bombardier is constantly evolving and its offices need to adapt. the introduction of its AES System (Achieve Excellence System), a worldwide workplace excellence initiative, Bombardier understands a productive, healthy and inspiring work environment is integral to this initiative. Bombardier collaborated with Global's design team to engineer a worldwide workplace standard that supports new, more collaborative and healthier ways of working – open areas that are bright and airy and that support collaborative workstyles with break-out rooms for privacy and meetings. As an engineering company that values the power of thoughtful design and effective planning, they also appreciate the collaborative nature of the planning process where the Global team provides the expertise to complete the CAD drawings necessary for bringing Bombardier's AES workplace strategy to life. As Kaushik Gupta, Manager of Engineering Services sums up, "it's not just the company and the furniture that's important, it's also the people who set a company apart." Alvin Ng Sr. Project Manager, Facilities & Site Development explains, from Montreal Canada to Wichita, Kansas to Munich, Germany to Belfast, Ireland "there are so many stories of Global achieving the impossible. They understand the process and always come through for us. We trust Global to look after our brand."



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Kaushik Gupta, Manager of Engineering Services